



## CHAPTER REPORT FORM

CHAPTER NO. / NAME / LOCATION

**64 – Snake River Chapter – Boise, Idaho**

*A negotiator is someone who can tell you to go to hell in such a way that you will look forward to the trip...*

CHAPTER INITIATIVES / SEMINARS / PROJECTS

**Slow year due to economy. Members don't want to spend money, governments are holding back. We are offering UASFLA (yellow book) with the Southern Idaho Chapter of the Appraisal Institute and, even at \$225 for a 2 day class, it is just breaking even in April. We are looking into perhaps a home grown seminar in 2012 to see if that will spur some interest and funds for the chapter (which are depleting).**

**The spring meeting will include a controversial subject, agency for negotiators in Idaho. The Idaho Real Estate Commission is indicating negotiators need to hold an agent's license and work with a broker. We are investigating our options with help from other states and experts.**

**We had an exciting guest speaker at our last meeting (which was packed). The new director for our local highway district was our guest of honor.**

CHAPTER GOALS FOR THE YEAR

**Maintain our current bank balance while still offering quality programs for the members. Maintain our membership (which has been 100% successful so far) although no growth.**

NEW IDEAS FOR MEMBERSHIP RETENTION AND GROWTH

**Meetings with local women in right of way which is growing each meeting with great ideas and friendships. Offering more exciting programs. Although not so "growth" oriented due to our limited population, the idea is retention and "re-attracting" our current membership.**

## RECOMMENDATIONS TO SHARE

**Personally calling each member that has not RSVP'd for a meeting has proved successful. Asking absent members about their whereabouts is important.**

**Allowing the current board to be retained for an additional year for continuity of leadership should prove helpful.**

## CHAPTER NEEDS

**We need less expensive classes to offer. Since our population is limited, we cannot afford to put on a class at \$250± per day when other organizations can offer education for \$125± per day for continuing education. If the IRWA can figure a way to compete at the \$125 per day level, our attendance would increase, thereby serving our members locally.**

**We may have to increase chapter dues locally if fund raisers don't work this year.**

**Thanks for all you do!**



**Jody L. Graham, SRA, SR/WA  
President, Chapter 64**